

# It helps to work with people you trust.

If you're like many CPAs, you know how much time and energy you'd save by outsourcing your household payroll. The big challenge is finding a firm you can trust—a firm with the level of experience and commitment to service that inspires confidence.

Allow us to introduce ourselves.

# Expertise at your service.

GTM has specialized in household payroll ever since our founding in 1991. Today, as an SSAE-16 compliant firm, we process more than \$1 billion in payroll every year for over 30,000 employees for clients across the United States. Our Founder and CEO Guy Maddalone is widely recognized as the nation's leading expert and author on household employment. And we're trusted by Fortune 500 companies to manage household payroll for their executives and their clients.

At the same time, no client is too small. Most of our household clients employ from one to five people. Long story short, we combine industry-leading expertise with an extraordinary level of personal attention—the ingredients of a satisfaction rating that exceeds 99%.

### We do all the work.

When you partner with GTM, we take on all the administrative tasks associated with household payroll, including:

- Paycheck distribution via direct deposit or live check
- Electronic tax filings (or signature-ready returns)
- Year-end tax service, including Schedule H, W-2, and W-3
- Compliance with federal and state tax, labor, and wage laws
- Self-service portal for you, your clients, and their household help

### Unlike most payroll firms, we also offer:

- Workers' compensation
- Employer protection and employee theft insurance
- Health, dental, and vision insurance
- Time and attendance system
- Human resources support (customized employee handbooks and documents, HR helpdesk, background checks, and more)
- Advisement for families on payroll tax, wage requirements, and labor laws

How well do you know Schedule H? GTM fills out thousands of them each year. It's one of many household payroll tasks we can take off your hands.



Does your state require workers' comp for nannies?

GTM has the answer for this and every other question about household payroll.



# You get all the data.

GTM's online portal gives you 24/7 access to client payroll and tax information. Meanwhile, your clients and their employees can check their accounts via web and mobile apps. To keep them safe, our world-class data hosting center and multi-layered security controls help prevent improper data usage and identity theft.

## The value of trust.

When you let GTM handle household payroll services, you free up substantial time and energy for your core practice. And your clients get the same outstanding level of service you have always given them. That is the value of a partner you can trust.

Stay in control of your clients' household employment obligations while having us do the work.

Call GTM at 800.929.9213 or contact us at GTM.com/household.

The GTM Difference	GTM Payroll Service	National Payroll Companies	Other Household Payroll Companies
Household Payroll	<b>V</b>	<b>V</b>	<b>✓</b>
Online Account Access	<b>V</b>	<b>✓</b>	<b>✓</b>
Business Payroll	<b>V</b>	<b>V</b>	X
Long-Time AICPA Supporter	<b>V</b>	<b>V</b>	X
SSAE-16 Compliant*	<b>~</b>	<b>✓</b>	X
Bundled One Call for All	<b>V</b>	<b>V</b>	X
Schedule H Preparation	<b>V</b>	X	<b>V</b>
401K Household Employees	<b>V</b>	X	X
In-House Workers' Comp	<b>V</b>	X	X
In-House Health Insurance	<b>V</b>	X	X

<sup>\*</sup>SSAE-16 is a recognized standard developed by the Auditing Standards Board (ASB) of the American Institute of Certified Public Accountants (AICPA) for defining how service companies report on compliance controls.

When does a household worker become an employee? Trust GTM to find the answer for your clients and their households.



When do you have to pay live-in nannies overtime?

GTM can keep your clients in compliance on this and other aspects of household payroll.





# GTM Payroll Services Inc.

7 Executive Park Drive Clifton Park, NY 12065

www.GTM.com (800) 929-9213